

Headings: Y
Delimiter: chr(9)

Field	Type	Length	Required	Comments
Customer Number	A	255	Y	
Customer Name	A	255	Y	
Customer Address	A	255	N	
Customer Address 2	A	255	N	
Customer City	A	125	N	
Customer State	A	125	N	
Customer Zip	A	25	N	
Customer Country	A	3	Y	USA - United States, CAN - Canada, OTH - Other
Territory ID	A	255	N	Internal Sales ID or Territory Name or Primary Manager/Team Member or ZipCode
\$calculated_rec_status	A	10	N	see notes ¹

Notes

The rec_status, company_*, and territory_name_id field values are repeated for each of the contact. The contact fields can be omitted if only sending company information.

1. as "CDR"