

**Headings:** Y  
**Delimiter:** chr(9)

Field	Type	Length	Required	Comments
territory_id	A	20	Y	
territory_name	A	50	N	
sales_year	N	4	Y	
sales_month	N	2	Y	
summary_type	A	1	Y	<i>see notes<sup>1</sup></i>
budget_category	A	125	N	
sales_quantity	N	10	Y	
sales_dollars	N	10	Y	

## Notes

1. must match 'A|a|Q|q' , as 'ucase( value )'